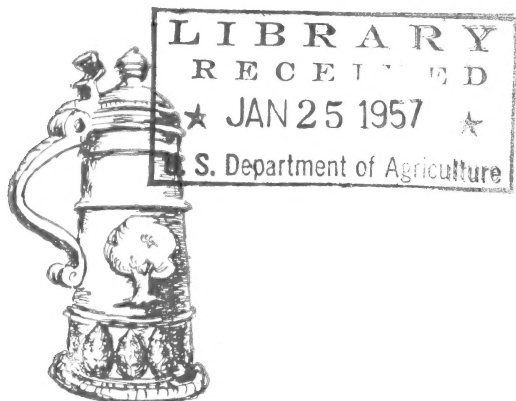


62 ac

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# Wholesale Price List

**SPRING 1957**



**Tankard**

"The Sign of the Tankard is the sign of Excellence."

## The Tankard Nurseries

Exmore, Virginia

SPECIALIZING IN

**Azaleas**

**Broad Leaved Evergreens**

**General Ornamentals**

**Lining Out Stock**

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# Members



**VIRGINIA NURSERYMEN'S ASSOCIATION**

**SOUTHERN NURSERYMEN'S ASSOCIATION**

**THE TANKARD NURSERIES**  
**Exmore, Virginia**

L. D. TELEPHONE: Office - Belle Haven 2-6211

J. E. TANKARD: Res. - Belle Haven 2-6317

S. D. TANKARD, Jr.: Res. - Belle Haven 2-3244

Telephone Numbers to be changed April 1.

Located on the Famous

**EASTERN SHORE of VIRGINIA**

Where "Heaven and Earth Meet" in the words of Capt. John Smith who described this land as the best suited for man's habitation of any of the many places he had been.

## **THE OLD HAND AT THE NEW STAND**

"There is no substitute for experience." Sam Tankard, Jr. of the Tankard Brothers has been in the Nursery business for 29 years. He and brother John give close supervision to growing good stock and careful attention to filling your orders.

In 1946, they established the present nursery at Exmore, Virginia and now have a large stock of the finest of ornamentals with which to serve old and new customers.

Tankard's is not the largest nursery in the country, but it is one of the best.

The Eastern Shore and the Del-Mar-Va Peninsula have become a great nursery center. Come and find all your wants.

## **WHOLESALE PRICE LIST** **SPRING 1957**

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight, or truckload.

We have customers in 17 states - from Mass. to Oklahoma, and have received many compliments on our plants and our service.

**Terms and Conditions:-** Prices are F. O. B. Exmore, Virginia. Packing in boxes and bales additional, subject to prior sale, and our confirmation of the order. Terms are cash with order or 1/4 cash with order, balance C. O. D., unless credit has been established with us.

50 plants at 100 rate; 500 at 1000 rate.

**WE CAN DIG AND SHIP ALMOST ANY WEEK DURING THE WINTER, SPRING OR FALL.** However, we advise you to let us have your order at once so we may reserve stock for you. Many items are scarce this season.

We box Azaleas and pack deciduous stock for L. C. L. shipment by Rail and to some destinations by truck lines, but cannot undertake to box and ship larger evergreens. These are offered only for bulk shipment by truck or car load.

## AZALEAS

**For forcing and landscape planting.**

We grow many thousands of beautiful plants, dense, and bushy. These Azaleas are as fine as we have ever raised. Grown in natural Azalea soil in the field, under full sun. Place your order now as there were not enough plants to meet the demand again last season, and sales have already taken the majority of this years crop.

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight or truckload.

For Azalea orders, 1000 rates apply on all orders for 500 or more plants for bulk (truck) shipment, 100 rates apply on all Azalea orders to be packed for shipment in boxes.

## KURUME VARIETIES

Note sizes available in each variety.

**AMOENA** - Hose-in-hose, rosy purple flowers. Very hardy. Few 6-8 in.

**CORAL BELLS** - Sold Out.

**FLAME** - Hose-in-hose bright madder red. Tall grower. 8-10 in., 10-12 in., 12-15 in.

**HEXE** - Sold Out.

**HINODEGIRI** - Brilliant red. The standard hardy Azalea. 4-5 in., 5-6 in., 10-12 in.

**HINO CRIMSON** - 4-5 in. and 5-6 in. only. Order this outstanding variety early for next year. This is the Azalea that "has everything".

**PINK PEARL** - Sold Out.

**SNOW** - Hose-in-hose snow white flowers. Good grower - glossy foliage. 6-8 in., 8-10 in.

### PRICES: Kurume Varieties

Add 10¢ per plant if burlap wrapping is desired.

	100 rate	250- 499	1000 rate
4-5 in. spread each	\$0.35	.32½	.30
5-6 in. spread each	.50	.45	.40
6-8 in. spread each	.90	.85	.80
8-10 in. spread each	1.20	1.10	1.00
10-12 in. spread each	1.45	1.35	1.25
12-15 in. spread each	1.85	1.70	

Note: 4-5 inch and 5-6 inch offered in Hinodegiri and Hino-Crimson only and cannot be included in total for quantity prices on other sizes.

## INDICA AZALEAS

**FORMOSA** - Very showy large purple flowers, but not hardy North.. Specimen plants.

Burlapping 10¢ extra.

18-24 in. spread	\$1.50
2-2½ ft. spread	2.15
2½-3 ft. spread	2.50
3-3½ ft. spread	3.25
3½-4 ft. spread	3.75

## AZALEAS — continued



Azaleas getting proper treatment in Sept. '56 by Charlie Dennis, field superintendent, and another 10 year supervisor, Rudolph Brady.

## ASSORTED AZALEAS

**BUCCANEER** - A Glenn Dale Hybrid. Dazzling orange-red flowers of large size. Truly outstanding. Blooms 10 days or two weeks later than Hinodegiri. Excellent foliage. 8-10 in., 10-12 in., few 15-18 in.

**PALESTRINA** - (Wilhelmina Vuyk) - A Vuykiana variety. Single white flowers 2 to 2½ inches across in abundance on a vigorous upright grower. We have seen Palestrina absolutely undamaged growing beside Ledifolia alba which had been severely hurt by cold weather. 15-18 in.

## PRICES ABOVE ASSORTED VARIETIES

Burlapping 10¢ each extra.

	Per 10.	50 to 100
8-10 inch each	\$1.35	\$1.20
10-12 inch each	1.65	1.50
12-15 inch each	2.10	1.90
15-18 inch each	2.65	2.45

Azaleas may be assorted as you wish and the total number will determine the quantity price, except that 4-5 in. and 5-6 in. sizes cannot be included with other sizes to make the total.



## Broadleaved Evergreens

All first class, dense, pruned plants with good color and good roots properly dug and burlapped.

ALL B. & B.



*Abelia grandiflora* interspersed with *Cornus florida rubra*. Sam Tankard, Jr. is actually standing on his feet behind these Dogwoods. Photo Sept. '56.

### EACH PER 10

**ABELIA** *grandiflora*. Pruned plants. Beautiful dense specimens.

2-2½ ft. -----	\$1.50
2½-3 ft. -----	1.75
3-4 ft. -----	2.50

**BERBERIS JULIANA NANA**. Well branched, handsome plants of this desirable variety. Only a few left.

15-18 in. -----	\$2.25
18-24 in. -----	3.00

**BUXUS sempervirens**. American Box. Somewhat columnar in form, sheared specimens.

18-21 in. -----	\$2.00
21-24 in. -----	2.50
27-30 in. -----	3.50
30-33 in. -----	4.00

Selected broad plants priced higher.

**BUXUS suffruticosa**. Dwarf English Boxwood. As pretty as you ever saw.

19-20" x 13-14" -----	\$7.00
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**CAMELLIA japonica**. We offer an assortment of named varieties of the hardier sorts, Prof. C. S. Sargent, Mathotiana, etc. Well branched, heavily budded.

2-2½ ft. -----	\$4.50
2½-3 ft. -----	6.00
3-4 ft. -----	8.00 to 12.50

## BROADLEAF EVERGREENS — continued



Two of our experienced foremen, Jack Storrs and Rudolph Brady admiring the Berberis Juliana.

Sept. 1956

**CAMELLIA sasanqua.** This is the hardy camellia of easy culture, much in demand, flowering in Oct. and Nov.

**Cleopatra.** Semi-double rose red flowers on compact growing plants with glossy foliage.

18-24 in. -----	\$3.00
2-2½ ft. -----	3.75
2½-3 ft. -----	4.50

**Mine-No-Yuki.** Snow-on-the-mountain. Semi-double white.

18-24 in. -----	\$3.00
2-2½ ft. -----	3.75
2½-3 ft. -----	4.50

**Dawn.** Single white shaded pink. Hardest variety.

18-24 in. -----	\$3.00
2-2½ ft. -----	3.75
2½-3 ft. -----	4.50

**Rosea.** Single deep rose flowers.

18-24 in. -----	\$3.00
2-2½ ft. -----	3.75

**ELEAGNUS fruitlandi** (and *pungens compacta* variety). Measured in height or breadth, whichever is greater.

2-2½ ft. -----	\$2.50
2½-3 ft. -----	3.00
3-4 ft. -----	4.00
4-5 ft. -----	5.00

**EUONYMUS patens** (*kiautschovicus*) "Carrieri" type with more nearly evergreen leaves Orange-Red Berries. Most plants were loaded with them last fall. For orange-red berries, you can't beat these plants at twice these prices.

1½-2 ft. breadth -----	\$1.50
2½-3 ft. breadth -----	2.25
3-3½ ft. breadth -----	2.75

## BROADLEAF EVERGREENS — continued



A. C. Brady, one of our tried and true employees, posing with *GARDENIA RADICANS STRICTA*. This is somewhat more hardy, than straight radicans. Nothing can be finer for the modern low house. Photo Sept. '56.

*GARDENIA florida*. The hardy type that grows outside here and is a prolific bloomer.

1½-2 ft. breadth	-----	\$2.25
2½-3 ft. breadth	-----	3.50
3-4 ft. breadth	-----	4.50

*GARDENIA radicans stricta*. Low spreading plant with fine textured foliage and miniature *Gardenia* flowers. Not hardy North.

15-18 in. spread	-----	2.00
18-24 in. spread	-----	2.75
2-2½ ft. spread	-----	3.25
2½-3 ft. spread	-----	4.00

*ILEX aquifolium*. English Holly. A handsome dense growing variety resembling "recurva", with glossy and spiny leaves. Few.

18-24 in.	-----	\$6.00
2-2½ ft.	-----	7.50

*ILEX cornuta*. Chinese Holly. Root pruned so they will transplant safely.

18-24 in.	-----	\$3.00
2-2½ ft.	-----	4.00

**BROADLEAF EVERGREENS — continued**

**ILEX cornuta burfordi.** Burford Holly. Female plants. Excellent foliage. Root pruned to transplant safely. Top pruned for beauty.

1½-2 ft. Good Std. grade	-----	\$3.00
2-2½ ft. Good Std. grade	-----	4.00
2½-3 ft. Good Std. grade	-----	5.50
3-3½ ft. Good Std. grade	-----	7.50

**Select Specimens**

1½-2 ft.	-----	\$4.00
2-2½ ft.	-----	5.50
2½-3 ft.	-----	7.50



John E. Tankard showing size and form of **ILEX CORNUTA BURFORDI**. No black and white picture can do justice to these beautiful specimens. Their lustrous foliage and good form are a delight to any customer's eye. Having been root pruned, they will survive transplanting.

**EACH PER 10**

**ILEX crenata convexa (bullata)** Convex-leaf Japanese Holly. This is the spreading variety with small leaves and slow growth that is in such great demand.  
12-15 in. spread ----- \$1.65

**ILEX crenata, microphylla.** Little-leaf Japanese Holly. Excellent plants with good color.

2-2½ ft.	-----	\$4.00
2½-3 ft.	-----	4.50
3-3½ ft.	-----	5.25

**ILEX crenata rotundifolia.** Extra fine pruned plants Measured in breadth or height whichever is greater.

15-18 in.	-----	\$2.00
18-24 in.	-----	2.50

## BROADLEAF EVERGREENS — continued



*Cedrus deodara* and *Ilex rotundifolia*  
Photo Sept. 1956

**ILEX fosteri.** Small leaves, delicately spined Holly similar to American. Root and top pruned. Few.

**Female**

3-4 ft. ----- \$7.50

**Male**

4-5 ft. ----- \$7.50

**ILEX opaca.** American Holly. Limited quantity. Priced individually on inspection.

**ILEX opaca East Palatka.** A red berrying hybrid with leaves that are lightly serrated, but not spined. Not too hardy.

2-3 ft. ----- \$3.50

3-4 ft. ----- 4.50

**ILEX vomitoria femina.** Yaupon Holly. These bear red berries on a fast growing plant with foliage similar to crenata. Not hardy too far North. Root and top pruned.

1½-2 ft. ----- \$2.00

2-2½ ft. ----- 2.50

2½-3 ft. ----- 3.00

3-3½ ft. ----- 3.75

3½-4 ft. ----- 4.75

**LIGUSTRUM lucidum.** "Wax Leaf". See Lig. luc. recurvifolium.

**LIGUSTRUM luc. recurvifolium.** "Wax-Leaf Privet" Darker green leaves with curved margins. Very choice variety. Splendid pruned plants, well filled, good color. Measured in height or breadth, whichever is greater.

2-2½ ft. ----- 2.50

2½-3 ft. ----- 3.25



**BROADLEAF EVERGREENS — continued**

**LIGUSTRUM japonicum.** Rapid growing, not hardy north. Well branched.

5-6 ft. -----	\$2.00
6-7 ft. -----	2.50



**Magnolia grandiflora** with **Quercus virginiana** at right. Both have been root pruned. Photo Sept. '56

**MAGNOLIA grandiflora.** Southern Evergreen Magnolia. Root pruned. Limited quantity.

3½-4 ft. -----	\$4.25
4-4½ ft. -----	5.50
4½-5 ft. -----	7.50 to 10.00



**Nandina domestica** and **Ligustrum lucidum recurvifolium.** We have heavier grade Nandinas.

Photo Sept. 1956

**BROADLEAF EVERGREENS (Continued)****NANDINA domestica.** Beauties.

2-3 canes

Heavy

18-24 in. -----	1.50 -----	2.00
2-2½ ft. -----	1.75 -----	2.50
2½-3 ft. -----	2.00 -----	3.00

**OSMANTHUS aquifolium.** (Illicifolium) Holly leaf Osmanthus. An excellent evergreen for Long Island planting. Medium grade with willowy branches.

2½-3 ft. -----	\$3.50
3-3½ ft. -----	4.25

**OSMANTHUS fortunei.** Very handsome.

2½-3 ft. -----	\$3.00
3-3½ ft. -----	3.50
3½-4 ft. -----	4.25
4-5 ft. -----	5.50



**Osmanthus Fortunei.** Showing specimen grade plants and experienced Preston Chandler. Photo Sept. '56.

**PHOTINIA serrulata.** Well branched. Root pruned.

2-2½ ft. -----	\$2.75
2½-3 ft. -----	3.25
3-3½ ft. -----	4.00

**VIBURNUM burkwoodi.** Fragrant flower similar to Viburnum Carlesi except some leaves are retained in winter. Root and top pruned.

4-5 ft. -----	\$5.00
5-6 ft. -----	6.00

**VIBURNUM tinus** (Laurestinus). Root pruned. Lovely flowers in Feb., but not hardy north of Va. Few heavy specimens quoted on request.

1½-2 ft. -----	\$2.25
2-2½ ft. -----	3.00

## Coniferous Evergreens

All Conifers pruned and/or sheared,  
with excellent form and color.

EACH PER 10

**BIOTA** - See *Thuja orientalis*.

**CEDRUS** *deodara*. Featherly blue-green foliage on a graceful, fast growing tree. Top pruned and root pruned so they will live, if not too far North. Only a few left.

4-5 ft. -----	\$6.00
5-6 ft. -----	7.50

**JUNIPERUS** *chinensis glauca Hetzi*. Hetz Blue Juniper. Fast growing, attractive blue spreading variety. Nice young plants but not heavy grade.

15-18 in. -----	\$2.00
18-24 in. -----	2.50

**JUNIPERUS** *chinensis Pfitzeriana*. Pfitzer Juniper. Compact plants. Some of these are very heavily pruned and sheared, good form but slightly off color - - not Tankard grown, but available for you. We have a few of our own growing, with our usual good color and form.

18-24 in. -----	\$2.75
2-2½ ft. -----	3.50
2½-3 ft. -----	4.25

Few Larger.

**PICEA** *excelsa*. Norway Spruce. Pruned, shapely.

1½-2 ft. -----	\$1.50
2-2½ ft. -----	2.00
2½-3 ft. -----	2.50
3-3½ ft. -----	3.25



**Pinus strobus**. White Pine. (left)  
**Picea excelsa**. Norway spruce. (right)

**PINUS** *strobus*. White Pine. Dense trees.

2-3 ft. -----	\$2.50
3-4 ft. -----	3.25
4-5 ft. -----	4.50

**TAXUS** *cuspidata*. Japanese Yew. Young stock. Not heavy grade.

18-24 in. -----	\$2.75
2-2½ ft. -----	3.50



**CONIFEROUS EVERGREENS — continued**

**THUJA** *Occidentalis nigra*. Dark green American Arborvitae. Extra nice. Few.

2½-3 ft. -----	\$3.00
3-3½ ft. -----	3.50

**THUJA** *occ. pyramidalis*. Pyramidal Arborvitae. Very few.

2½-3 ft. -----	\$2.75
3-3½ ft. -----	3.50

**THUJA** *occ. globosa*. Globe Arborvitae. Beauties.

15-18 in. -----	\$1.50
18-21 in. -----	2.00
21-24 in. -----	2.50
24-27 in. -----	3.00
27-30 in. -----	3.50

**THUJA** *orientalis compacta*. (*Biota compacta*) Compact bright green Arborvitae of splendid form and texture.

2½-3 ft. -----	\$2.75
5-6 ft. -----	5.00



**Thuja occ. globosa with Quercus virginiana trees at left. Photo Sept. '56.**

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**TESTIMONIALS**

Nokesville, Virginia - May 9, 1956 - "Thanks for the very fine material, it has been very much appreciated."

Woodbury, Long Island, N. Y. - August 17, 1956 - "I want you to know we were well pleased with the material bought from you the past two seasons."

Freeport, New York - September 30, 1956 - "We had very good results with Azaleas which we bought in Spring."

Morristown, N. J. - April 17, 1956 - "All of the stock seems to be in first class condition and I enclose check in amount of \$921.50 in payment thereof."

## FLOWERING SHRUBS

Nice, young, vigorous heavy stock.

50 or more of one kind and grade at 100 rate.

### B & B SCHEDULE FOR SHRUBS

When time and available labor allow, we will B & B shrubs for the following charges in addition to the

#### EACH PRICE PER 10

2-3 ft. -----	40¢
3-4 ft. -----	50¢
4-5 ft. -----	60¢
5-6 ft. -----	75¢

**CYDONIA japonica. Nivalis. Pure White Grafted**  
on malus. Few.

	Per 10 EACH	Per 100 EACH
1½-2 ft. breadth -----	1.75 -----	

**FORSYTHIA spectabilis. A most showy Forsythia.**  
Well branched.

4-5 ft. -----	.75 -----	.65
5-6 ft. -----	.95 -----	.85
6-7 ft. -----	1.25 -----	1.15

**FORSYTHIA Lynwood Gold. The recent introduc-**  
tion so greatly acclaimed. Few.

3-4 ft. -----	.75 -----	
4-5 ft. -----	1.00 -----	
5-6 ft. -----	1.25 -----	

#### **KOLKWITZIA amabilis. Beauty-bush.** (Extra heavy grade)

2-3 ft. -----	.60 -----	.50
3-4 ft. -----	.70 -----	.60
6-7 ft. -----	1.50 -----	1.25

➤ **LAGERSTROEMIA indica. "RED STAR" Crepe**  
Myrtle, a most popular deep shade of red with long  
panicles of flowers. Well branched heavy plants.  
Use Virginia grown Crepe Myrtles for increased  
hardiness.

4 gal. cans -----	1.50 -----	
2-3 b. r. -----	1.00 -----	
2-3 B&B -----	1.40 -----	

**LONICERA fragrantissima. First breath of spring.**

2-3 ft. heavy -----	.50 -----	.40
3-4 ft. heavy -----	.75 -----	.65

**LONICERA Zabelli. Red Berries. An exceptional**  
variety of Bush Honeysuckle.

2-3 ft. -----	.60 -----	.50
3-4 ft. -----	.75 -----	.65

**SPIRAEA van houttei.**

2-3 ft. heavy -----	.50 -----	.40
3-4 ft. heavy -----	.65 -----	.55
4-5 ft. Ex. hvy. -----	.85 -----	.75
5-6 ft. Ex. hvy. -----	1.25 -----	1.15

## Flowering Trees

EACH PER 10

**ACER palmatum Purpurea.** Japanese Redleaf Maple Grown from selected red seedlings. These trees are a beautiful deep red in spring and until late summer when some of them begin to turn green especially if hot and dry weather. Some seasons most of them remain red.

15-18 in. B&B ----- \$2.50  
18-24 in. B&B ----- 3.00

**CORNUS florida rubra.** Pink Dogwood. Well branched, stocky. Many with bloom buds.

3-3½ ft. B&B ----- \$3.00  
3½-4 ft. B&B ----- 3.75  
4-4½ ft. B&B ----- Few 5.00

**FRANKLINIA altamaha.** (Gordonia) The "lost tree" of the Altamaha. Lovely white flowers in the fall. Few left.

2-3 ft. B&B ----- \$2.50  
5-6 ft. B&B ----- 4.75  
6-7 ft. B&B ----- 5.75

**MAGNOLIA soulangeana.** Saucer Magnolia. Nice bushy trees. Well budded.

4-5 ft. B&B ----- \$4.50

**MAGNOLIA soulangeana nigra.** Purple Magnolia. Very heavy, bushy plants.

2½-3 ft. B&B ----- \$3.00

**MALUS - FLOWERING CRABAPPLE.** One of our specialties. Choice varieties - Well branched, nice trees.

**Almey.** A recently introduced variety. It has large blossoms of Fiery Crimson Petals, White Markings at the base of each, giving the effect of a five pointed star. The scarlet fruits are retained a long time. Very hardy, disease resistant, and rapid growing.

4-5 ft. b. r. ----- 1.50      B&B ----- 2.00



**Malus hopa and Spiraea Van Houttei** being cultivated by Archie Collins. Photo Sept. '56.

## FLOWERING TREES — continued

**Eleyi.** Red flowers, red foliage, and large red fruit borne on vigorous trees.

5-6 ft. b. r. -----	1.50	B&B -----	2.00
6-7 ft. b. r. -----	2.50	B&B -----	3.25

**Hopa** Red foliage, red flowers and red fruit.

5-6 ft. b. r. -----	1.50	B&B -----	2.00
6-7 ft. b. r. -----	2.50	B&B -----	3.25

**Neidzwetskyana.** Red vein, similar to Eleyi.

5-6 ft. b. r. -----	1.50	B&B -----	2.00
6-7 ft. b. r. -----	2.50	B&B -----	3.25

**PRUNUS serrulata** Kwanzan. Pink upright double flowering Cherry.

4-5 ft. b. r. -----			\$3.00
5-6 ft. b. r. -----			3.50

**PRUNUS subhirtella pendula.** Weeping Jap. Cherry. No. 1 heads, budded on standards. Single and double Flowering varieties. Heavy grade.

5-6 ft. b. r. -----			\$5.50
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## SHADE TREES

EACH PER 10

**ACER plat. Schwedleri.** Schwedler Maple. Red leaves in spring.

6-7 ft. -----			\$4.00
7-8 ft., 1¼-1½" Cal. -----			6.00

**ACER platanoides.** Norway Maple.

8-9 ft. 1¼-1½" Cal. -----			\$4.00
9-11 ft. 1½-1¾" Cal. -----			5.50
10-12 ft. 1¾-2" Cal. -----			7.50

**ACER Rubrum.** Scarlet or Swamp Maple. Few trees. Priced individually.

**ACER saccharum.** Sugar or Hard Maple. Nice straight trees.

8-10 ft. 1¼-1½" Cal. -----			\$4.00
10-12 ft. 1½-1¾" Cal. -----			5.50
10-12 ft. 1¾-2" Cal. -----			8.00

Few larger priced individually.

**BETULA alba.** Clump Birch. 3 stem trees.

4-5 ft. -----			\$3.00
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EACH PER 10

**QUERCUS palustris.** Pin Oak.

Few large trees priced below.

**QUERCUS rubra.** Red Oak.

**QUERCUS phellos.** Willow Oak.

**QUERCUS nigra.** Water Oak.

Few trees, quoted on request.

**QUERCUS Virginiana.** Live Oaks. The evergreen oak of the South, associated with the hanging moss, song and story. Root pruned.

6-8 ft. B&B -----			\$10.00 to \$12.50
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**SALIX babylonica.** Weeping Willow. Well branched.

5-7 ft. b. r. -----	1.50	B&B -----	2.25
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## SHADE TREES — continued

LARGE TREE PRICES: Limited number  
Oaks, Maples

## WIRE BALLED

2½-3" cal.	B&B	-----	\$20.00
3-3½" cal.	B&B	-----	32.50
3½-4" cal.	B&B	-----	47.50

*Lining Out Stock*

This is Tankard Quality stock. Pot plants will be well established for spring planting (April and May). 50 to 249 at 100 rate. 250 or more at 1000 rate.

## AZALEAS

From 2¼ in. pots, or flats, well established. More roots, superior to plants from smaller pots.

## KURUME VARIETIES

Amoena - Purple, very hardy.  
Christmas Cheer - Crimson red.  
Coral Bells - Pink, hose-in-hose.  
Flame - Madder red, hose-in-hose.  
Hexe - Crimson red, hose-in-hose.  
Hino-Crimson (1½¢ ea. higher price) The crimson Azalea that has everything.  
Hinodegiri - The standard red variety.  
Pink Pearl - Pink, hose-in-hose.  
Sherwoodi - Orchid, thrifty grower.  
Snow - White, hose-in-hose.

	100	1000
Prices, above varieties, each	.15	.13½
Except Hino-Crimson	.16½	.15

## GLENN DALE VARIETIES

Developed by U. S. D. A. Truly outstanding. Blooming a week later than Hinodegiri, they extend the season.

Buccaneer - Dazzling orange-red.  
Glamour - Brilliant rose-red.  
Greeting - Coral-rose. Glossy foliage.

## KAEMPFERI HYBRIDS

Large fast growing Azaleas, hardier than Kurumes,, semi-evergreen with large flowers in pastel shades.

Atalanta - Light purple.  
Carmen - Rose-red.  
Mary - Deep pink.

## ASSORTED VARIETIES

Frigid - A Deerfield hardy white.  
Mrs. L. C. Fisher - Hardy pink Pericat hybrid.  
Palestrina - Hardy tall growing white.

Prices, Glenn Dale, Kaempferi,	100	1000
and Assorted varieties - each	.18½	.16

## CEDRUS DEODARA

	100
2½ in. pots - ready in spring	.20

## LINING OUT STOCK (Continued)

## BROADLEAVED EVERGREENS

These will be well established and ready for planting in the spring, April and May. Some are outside in shade house, others in greenhouse. Note the large size pots they are in. Do not confuse with smaller pots when comparing.

	100	1000
Gardenia radicans stricta. 2½" pots	.20	
Ilex cornuta 3" pots	.25	.22½
Ilex c. Burfordi 2½" pots	.20	.18½
3" pots	.25	.22½
Ilex crenata convexa		
(bullata) bedded, 4-6" transp.	.17½	.15
2½" pots	.20	.17½
Ilex cren. microphylla 2½" pots	.20	.17½
Ilex cren. rotundifolia 2¼" pots	.17½	.15
Ligustrum lucidum recurvifolium		
2½" pots	.17½	.15
Nandina domestica 3 yr. Seedlings		
4-6"	.06	.05
6-10"	.09	.08
Osmanthus aquifolium 2½" pots	.20	.18½
3" pots	.25	.22½
Osmanthus Fortunei 2½" pots	.17½	.15

## TESTIMONIALS

Rahway, New Jersey - October 3, 1956 - "This stock of yours is certainly first quality."

Jeffersonville, Indiana - March 19, 1956 - "I am well pleased with the Azalea plants - they arrived in good shape. Many thanks for all favors."

Merrick, Long Island, N. Y. - March 14, 1956 - "It was a nice load of material. Thanks."

West Hempstead, N. Y. - April 9, 1956 - "We are pleased with your plants - always well sized."

Waynesboro, Virginia - December 14, 1955 - "Everything we got on this load was good and we were well pleased."

Woodbury, Long Island, N. Y. - April 12, 1956 - "Check attached for shipment of nursery stock which looked good."

Ridgewood, N. J. - September 12, 1956 - "Your material as usual received in first class condition, dug and handled right."

Silver Spring, Md. - October 30, 1956 - "All very good. Thank you."



The Tankard Packing Shed and one of the delivery trucks, capacity 12 tons. Note the tarpaulin and solid sides which protect your stock, entrusted to Wm. Poole, the driver.

For economical delivery, have us ship by our trucks, hired trucks, or send your own. We can often arrange combination truckloads to more than one customer. Overnight deliveries to New York and other Eastern points.

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### TESTIMONIALS

Ridgewood, New Jersey - April 17, 1956 - "We want to compliment you on the fine material you have shipped us during this season, the way the material was dug and handled, also your courteous driver was a pleasure to deal with."

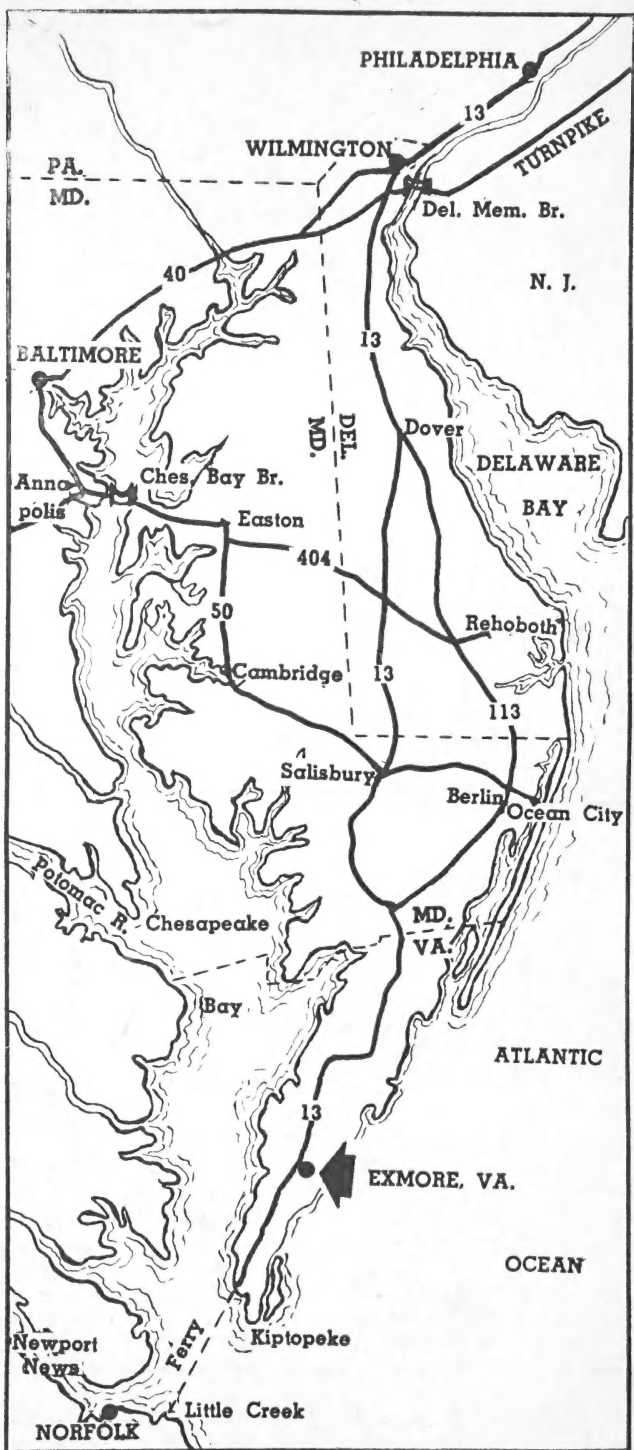
Waynesboro, Va. - March 7, 1956 - "Nice looking plants. Thanks."

Painesville, Ohio - March 24, 1956 - "Our order of azaleas arrived in good condition and we are well pleased with the quality of the stock. Thank you again for the fine material."

Philadelphia 5, Pa. - February 27, 1956 - "Saw a shipment of your Azaleas today. I was so pleased with what I saw that I felt I should let you know. The grading, shape, and ball were all excellent."

Washington, D. C. - April 6, 1956 - "We are very well pleased with the plants. The liners are very nice."

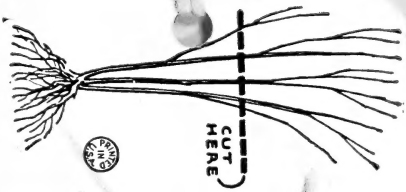
Silver Spring, Md. - May 9, 1956 - "I would like to say how very pleased I was with the stock I received from you; it certainly was nice and the grading very liberal. Hope to place an order for Fall very soon. Thanks again for such good service."



Exmore, Va. is located on the Del-Mar-Va Peninsula. Readily reached by Hy. U. S. 13, Pennsylvania Railway, Bus, or private plane to Weirwood or Parkesley; two hundred miles south of Philadelphia.

Connected with Norfolk by fast car and truck ferry, running every fifty-five minutes.





## Planting Directions

Soak roots in a tub of water for 12 to 36 hours before planting. Protect tops from sun and air.

Prepare hole large and deep enough so roots can be spread without crowding. Cut off any broken roots or branches and prune back top one-half its present length.

Fill hole half full of good rich soil. Set plants so that crown is just below surface of ground.

Pack soil *firmly* around roots. Fill balance of hole and soak well.

Water frequently until growth starts. Do not expose roots to sun or wind.



**Ilex Cornuta Burfordi**  
The Holly that sells on sight.  
*Tankard's are root pruned*